EXHIBITOR PROSPECTUS

HSRAA27 CONFERENCE

7 - 9 APRIL 2027 | GLASGOW



With thanks to our 2026 sponsors

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Contents List

Welcome ..... Page 3
About HSRAA 2027 ..... Page 4
Delegate Profile ..... Page 4
Programme ..... Page 4
Exhibition & Sponsorship Opportunities ..... Page 5
Premium Sponsorship..... Page 6
Additional Sponsorship Opportunities ..... Page 7
How to Book ..... Page 8
What happens next? ..... Page 8
Terms & Conditions ..... Page 8
Important Information ..... Page 8
Event details ..... Page 9
Conference Organisers ..... Page 9
Exhibition Opening Hours ..... Page 9



Welcome

On behalf of the Health Sciences Records and Archives Association (HSRAA), I am delighted to invite your organisation to join us as an exhibitor or sponsor at the **HSRAA 2027 Conference**, taking place in Glasgow from 7–9 April 2027.

Building on the success of our 2026 conference in Manchester, we look forward to bringing together professionals from across the health sciences community for three days of knowledge sharing, professional development and networking.

HSRAA offers sponsors and exhibitors a distinctive opportunity to engage with professionals responsible for the management, preservation, integrity and compliance of regulated records and information throughout the life sciences.

Our delegates include experienced practitioners, functional leaders and professionals who influence the selection and implementation of technology, services and solutions within their organisations.

Why partner with HSRAA?

- **Reach a focused professional audience:** Connect with specialists working across records management, GxP archives, TMF, regulatory operations and compliance.
- **Build meaningful relationships:** Engage with delegates through exhibitions, networking and sponsorship opportunities.
- **Demonstrate your expertise:** Contribute to professional discussions about the challenges and developments shaping our industry.
- **Support the profession:** Align your organisation with an established association dedicated to knowledge sharing and professional development.

We are pleased to welcome both returning partners and organisations joining the HSRAA community for the first time.

Whether your objective is to build relationships, increase visibility, or demonstrate expertise, we invite you to explore the opportunities available at HSRAA 2027.

We look forward to welcoming you to Glasgow.

Kind regards,

Marion Mays
Conference Chair
Health Sciences Records and Archives Association (HSRAA)
the-hsraa.org

HEALTH SCIENCES RECORDS & ARCHIVES ASSOCIATION

About HSRAA 2027

Founded in 1981, the Health Sciences Records and Archives Association (HSRAA) is a professional association dedicated to advancing records management, archiving and information lifecycle practices across the health sciences.

Our annual conference brings together professionals who manage, preserve and protect regulated records and information. Through education, collaboration and the exchange of practical experience, HSRAA supports the development of effective, compliant and sustainable records and archive management practices.

Who Attends?

The HSRAA Conference brings together professionals from pharmaceutical and biotechnology companies, contract research organisations (CROs), healthcare organisations and related service providers.

Typical delegate functions include:

- Records and Information Management
- GxP Archiving and Digital Preservation
- Trial Master File (TMF) Management
- Regulatory Operations and Regulatory Information Management
- Quality Assurance and GxP Compliance

Conference Programme

The 2027 Programme is expected to explore topics including:

- AI and automation in regulated records and archiving
- Electronic archiving, digital preservation and long-term data integrity
- TMF management and inspection readiness
- Evolving regulatory expectations and GxP compliance
- Interactive workshops and professional knowledge sharing
- Pre-conference training and networking opportunities

Keynote speaker and detailed programme to be announced.

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Exhibition & Sponsorship Opportunities

Standard Exhibitor Package £1,750

- 2x1m table top stand in the exhibition
- 5 minute company introduction during a designated programme segment
- Opportunity to introduce Session Speaker
- Two complimentary full-conference delegate passes
- Catering for all company representatives
- Branding across conference website, signage & digital materials, and conference app
- Access to opt-in attendee list

Gala Dinner Sponsor (Exclusive) £2,000

Make a memorable impression as the exclusive sponsor of the HSRAA 2027 Gala Dinner, bringing delegates together for an evening of dining, networking and celebration.

Sponsorship benefits include:

- Prominent recognition as the exclusive Gala Dinner Sponsor across relevant event signage, invitations and announcements
- Sponsor branding on selected dinner materials and digital displays, subject to venue arrangements
- Verbal recognition during the conference opening and Gala Dinner welcome
- Opportunity for a brief, 5 minute welcome or toast
- Opportunity to provide approved branded gifts for dinner attendees
- Two complimentary full-conference delegate passes
- One complimentary pre-conference training place
- Reserved sponsor table for hosted networking, with guest numbers and dinner admissions to be confirmed
- Two sponsor recognition posts on the HSRAA LinkedIn page
- Access to the attendee list in accordance with HSRAA's agreed consent and data-sharing policy

All branding arrangements, sponsor contributions and hospitality inclusions are subject to confirmation with the event organisers.

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Premium Sponsorship

Platinum Sponsorship £2,750 (Max. 2)

Our premier sponsorship package provides an expanded conference presence, enhanced visibility, and opportunities to engage with HSRAA delegates through educational and professional discussions.

Platinum sponsors receive the benefits of the Standard Exhibitor Package, together with additional opportunities for participation and recognition.

Enhanced exhibition and participation

- An additional table top exhibition space
- Four complimentary full-conference delegate passes in total
- A 25 minute sponsored symposium opportunity within the conference programme
- One complimentary pre-conference training place
- Opportunity to participate in one HSRAA "Let's Talk" session
- Opportunity to introduce the keynote speaker

Marketing and brand visibility

- Recognition during the conference opening
- Sponsor branding across the conference website, signage, digital materials and app
- One conference app push notification
- Full-page advertisement in the conference programme
- Three sponsor recognition posts on HSRAA's LinkedIn page
- Opportunity to provide branded pens and notepads for delegate materials
- Access to the attendee list in accordance with HSRAA's agreed consent and data-sharing policy

All conference programme participation is subject to scheduling, content review, and approval by HSRAA.

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Additional Sponsorship Opportunities

Networking Sponsor £1,000

- Your banner and branding displayed in the networking area

Conference App Sponsor £500

- Your banner will run on rotation with other sponsoring companies

Lanyard Sponsor £500

- Branded lanyards for all delegates supplied by sponsoring company

Pen & Notebook Sponsor £500

- Branded pens & notebooks for all delegates supplied by sponsoring company

Tea & Coffee Area Sponsor (NEW) £1,000

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How to Book

Stands will be allocated on a first come, first served basis. Send your booking form with your purchase order number to:

- Email: Samantha.Dalrymple@fitwise.co.uk
- Phone: +44 (0)1506 292 047

What happens next?

Once Fitwise receives your completed booking form with payment (or a copy of an official purchase order) we will write to you confirming your space allocation and enclose an invoice or receipted invoice as appropriate.

Closer to HSRAA 2027, you will receive a link to the online exhibition manual. This will include further details about the event and will ask you to submit required information.

Terms & Conditions

(*Full T&Cs can be found on your booking form*)

Payment terms are strictly 30 days net from date of invoice. Invoices not paid within 30 day net will incur an 8.5% charge. If booking within 30 days of the event payment must be received 3 weeks prior to the event start date. If within this 3 week timescale, payment must be made at time of registration.

Cancellations: Refunds for stands, which are cancelled, will only be made in the event of the cancelled stand space being resold. Every effort will be made to re-sell this stand space.

Additional charges: Exhibitors will incur all costs accrued on-site for any additional requirement e.g. plasma screens or additional catering.

Insurance: On the rare occasion of a Conference being cancelled only the value of your stand will be refunded. Travel, accommodation and any other expenses must be covered by your own insurance. We can provide you with details of an Insurance Broker if required.

Important Information

Delegate Lists: You will receive an opt-in attendee list post conference to include name, job title, organisation, location and email address however it will be your responsibility to obtain unambiguous and positive consent from delegates to use this data for direct marketing purposes.

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Event Details

Venue

DoubleTree by Hilton Glasgow Central
36 Cambridge Street
Glasgow, G2 3HN

Tel: +44 (0)141 332 3311
Web: www.hilton.com



Conference Organisers

Marion Mays, Conference Chair
Michael Lewis, Membership Coordination
Ashley Avery, Let's Talk & Publications Coordinator
Bob Thompson, Training Coordination
Benjamin Bader, Resource Coordination
Dora Endreffy, Committee Secretary

Sammy Dalrymple - Sales Lead
Samantha.Dalrymple@fitwise.co.uk
+44 (0)1506 292047

Fitwise Management Ltd
Blackburn House
Redhouse Road
Seafield
EH47 7AQ

Exhibition Opening Hours

Setting up time for exhibitors will be on Wednesday 7th April 2027 from 07:00-08:30. All stands should be erected and dressed by 08:30 with all packaging and other materials removed from aisles and stands. Break down will begin after the lunch break on Friday 9th April at around 15:00, and all exhibitors should be clear of the building by 17:00.

Exhibition Opening
Wed 7th April at 08:30

Closing
Fri 9th April at 15:00

Exhibition viewing times TBC - these will be made available once the programme has been finalised.

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